

May  
2016

LISEFCU MONTHLY NEWS

# Long Island Sounds



*Serving Long Island  
State Employees and  
Their Families since 1938*

## MISSION STATEMENT

The mission of the Long Island State Employees Federal Credit Union is to provide a wide range of quality financial services based on the needs of our members, while maintaining the safety and soundness of the Credit Union.

### Board of Directors

Larry Malsam  
*President*

Robert Hug  
*Vice President*

Richard Causin  
*Treasurer*

Thomas Oelerich  
*Director*

Margaret Conklin  
*Director*

Michael Maryea  
*Director*

Ian Francis  
*Director*

### Credit Committee

Kent Edwards  
*Chair*

Don Jayamaha

Carol Marchesi

Janet Mahoney

Michael Maryea

### Supervisory Committee

Florence Mansuetta

Rosemarie Saladino

### Office Staff

Joyce Miller  
*Manager*

Sanaz Liana Marashi  
*Loan Officer/  
Marketing Director*

Aida Alvarado  
*Teller*

Tristan Szakacs  
*Teller*

## Car Loan Promotion



**Lowest Car Loan Rates of the Year!!!**

New Car as low as 1.99%\*

Used Car as low as 2.49%\*

*Only for the Month of May!*

**Hurry up and take advantage of this great offer while it lasts!**

\* APR, credit extension and approval based upon the applicants credit history, payment history and ability to repay the credit extended



**Make an appointment today for a free consultation  
with Sanaz Liana Marashi 631-291-9166**



## Are You in the Market to Buy a Car?

**LISEFCU can help to make the process of buying a car easy and fast. Most people do not know the value of getting a car loan with their Credit Union.**

*Here are just some of the benefits you get to enjoy by obtaining your car loan with LISEFCU:*

- Clear and fast process. We are upfront and hidden charges have no place here. We take the time to review every single part of the contract with you and will go above and beyond to make sure you understand everything before you sign the loan papers.
- No Penalties. There is no pre-payment or early pay off penalty.
- Easy payments. Your loan is paid through direct deposit. Therefore you do not need to worry about paying it on time.
- GAP insurance. We offer GAP insurance on your car. We offer GAP for a fee of \$155.00. If your car gets totaled, your insurance company will only pay the book value of the car. You would still be responsible for the balance of the loan. With GAP insurance they will step in and pay what your insurance company did not pay. Getting this insurance through a dealership will cost a lot more.
- Mechanical Repair. We also offer Mechanical repair. It is an extended warranty that gives you peace of mind and protects your asset.
- Enterprise. We work with Enterprise. In case you decide to trade in your car, our partnership with Enterprise will allow you to work with them in negotiating the highest value for your car. Also if you decide to buy a used car, take advantage of the Enterprise spring promotion!

*Get Pre-Approved Today!*

- Terms up to 72 months on new vehicles (includes late model prior year).
- Terms up to 60 months on used vehicles up to 6 years old.
- Financing up to 100% NADA Retail Value on used vehicles.
- Payroll deduction and automatic share transfer repayment available.
- Optional credit life and disability insurance is available.
- No prepayment penalty.

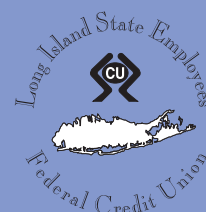
## Mobile Banking Security Tip:



Do not give out any personal or financial information through telephone, email or text messages.

*Holiday Closing:*

Memorial Day, May 30



### Long Island State Employees FCU

250 Veterans Highway  
Hauppauge, NY 11788

TOLL FREE:  
1 877 LISEFCU

Telephone: (631) 291-9160

Fax: (631) 360-3620

Audio Response: (631) 952-6286

To report lost or stolen debit cards: 1 800-453-4270



[www.lisefcu.org](http://www.lisefcu.org)

*Members Helping Members Since 1938*